

December 22, 2017

Phil Clarke BDO Canada LLP 255 Lacewood Drive, Suite 201 Halifax, NS B3M 4G2

Dear. Mr. Clarke,

## RE: Construction Heavy Equipment PTL Trucking

Please find under cover our appraisal report of equipment as requested.

The equipment was physically inspected on site at PTL Trucking in Southern Harbour, NL. There was other equipment not located at PTL Trucking's yard in Southern Harbour, NL that is included in this appraisal but not physically inspected.

Trusting this is the information required; thank you for using our services.

Yours truly,

Blair Loveless, CAI, ICCA

President

#### FAIR MARKET VALUE

\*\*\*\*\*\*\*\*\*

Recapitulation

For

# Construction Heavy Equipment PTL Trucking

\*\*\*\*\*\*\*\*\*

(\$ 7,801,600.00) \*\*\*\*\*\*\*\*

## ( SEVEN MILLION EIGHT HUNDRED ONE THOUSAND SIX HUNDRED DOLLARS)

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

#### LIQUIDATION VALUE

\*\*\*\*\*\*\*\*\*

Recapitulation

For

Construction Heavy Equipment PTL Trucking

\*\*\*\*\*\*\*\*\*

(\$ 6,241,280.00) \*\*\*\*\*\*\*\*

(SIX MILLION TWO HUNDRED FORTY ONE THOUSAND TWO HUNDRED AND EIGHTY DOLLARS)

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

The appraisal was undertaken to determine the Fair Market Value of the construction heavy equipment as requested.

For the purpose of this appraisal we define "FAIR MARKET VALUE" as:

As the price, expressed in terms of money the items would bring in an open unrestricted market between a willing buyer and a willing seller who are both knowledgeable, informed, prudent and who are acting independently of each other and are under no compulsion to buy or sell. The **fair market** value of the items is not to be determined by the sale price of the items in a market other than that in which such items are most commonly sold to the public, taking into account the location of the items wherever appropriate.

For the purposes of this appraisal, we will also define "LIQUIDATION VALUE" as:

"the most probable price an item would bring in a competitive and open market under all conditions requisite to a fair sale. The item would have to be advertised in its most common market. The **liquidation** would be conducted in an orderly manner with a reasonable amount of time to advertise and complete the transaction in an appropriate market place. Ample time is allowed for advertisement and for buyers and sellers to become equally knowledgeable." The equipment was inspected and values found herein are as of the date from when the list was provided. The values of the desktop appraisal were determined from the following sources: previous auction sales; colleagues from across Canada and the United States; and through extensive research through internet equipment sites.

#### **LIMITING CONDITIONS AND QUALIFYING STATEMENTS**

- 1. The list was provided by Phil Clarke, BDO.
- 2. All equipment has been physically inspected and the appraisal is based on the list provided.
- 3. The values provided are based on current market conditions. No guarantee of past or future value is being offered.
- 4. Existing transferable warranties have been taken into consideration.
- 5. Because quality, condition and desirability affect the appraisal market where items would be purchased by the public, different markets were considered for different items of equipment.
- 6. All items could only be considered used equipment.
- 7. The appraisal is made at the request of the parties need for its use. It is not an indication or certificate of title or ownership.

#### **VALUE STATEMENTS**

The values of equipment have been determined by the following means:

- 1. A physical inspection to verify description and determine condition.
- 2. The values expressed herein are based on the appraiser's best judgment and opinion and are not a representation or warranty that the items will realize that value if offered for sale at auction or otherwise. The values expressed are based upon information available as of the effective date of the appraisal and no opinion is expressed as to any future values nor, unless otherwise stated, as to any past values
- 3. Stated values are given item by item unless stated as being per grouping. The total of the individual item values shall not be construed as an appraised value for the whole collection, but merely as the addition a single item values. Where values are given by a grouping, the value for the group is for the whole and no opinion is given as to individual or proportionate values within the group.
- 4. The use of various guides and publications used and accepted in the industry to assist in determining value.
- 5. Unless otherwise stated, values expressed are based on the general expertise and qualifications of the appraiser as to the purpose and function involved as well as to the most appropriate market for the items listed.
- 6. Unless otherwise stated herein, this appraisal is based only on the readily apparent identity of the items appraised and no further opinion nor guarantee of authenticity, genuineness, attribution, or authorship is made.

This report is offered with no other contingent or limiting conditions which would affect the values stated. I also state that I have no present nor contemplated future interest in the items appraised or any other interest which would bias the appraisal report. Employment to make this appraisal and compensation for it are not contingent upon evaluation found.

Should, in conjunction with this appraisal services or the appraiser be requested by the client, his agent or attorney, or the courts (such as for added time researching for other value purposes, pretrial conferences, count appearances, court preparation etc..); then compensation for same shall be at the customary hourly rate charged by the appraiser at that time and shall be paid by the client immediately upon receipt of a statement of said work.

#### I certify that to the best of my knowledge.

- 1. Statements of fact contained in my report are true and correct. The opinions stated are based on fair consideration of the facts available.
- 2. The report analyzes, opinions and conclusions are limited only by the reported critical assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyzes, opinions, and conclusions.
- 3. I have no present nor contemplated future interest in the appraised or any other interest which would bias the appraisal report. I have no personal interest with respect to the persons involved, nor do I have bias towards the people or equipment involved
- 4. My engagement in this assignment was not contingent upon the developing or reporting predetermined results.
- 5. I have personally inspected the listed equipment.
- 6. Unless noted, no one provided significant professional assistance to the appraiser.
- 7. This appraisal has been prepared in conformity with and is subject to the current version of the International Society of Appraisers *Appraisal Report Writing Standard* and *Code of Ethics*. In addition, my analyzes, opinions, and conclusions were developed, and this report has been prepared, in conformity with the current version of the Appraisal Foundation=s *Uniform Standards of Professional Appraisal Practice* (USPAP)
- 8. Possession of this report or any copy does not carry with it the right of publication, nor may same be used for any purpose by anyone but the above-named without the prior written consent of the appraiser, and in any event, only in its entirety with the proper qualifications and limiting conditions. No change of any item in the appraisal report shall be made by anyone other than the appraiser and the appraiser shall have no responsibility for any such unauthorized change.

I regard all information concerning this appraisal as confidential. I will retain a copy of this document along with my original notes, and I will not allow others to have access to these records without your written permission unless so ordered by a court of law.

#### Addendum

#### Blair Loveless:

25+ years experience in the auction industry, 18 as an auctioneer.

Blair holds the following designation:

- 1. ISA International Standards of Appraisers
- 2. CAI Certified Auctioneer's Institute

Blair has completed personal property and industrial appraisals all over Newfoundland and Labrador.

Numbered among our major clients are: all major Banks, Trust Companies, Car Dealers, Oil Companies, Law Firms, Accounting Firms, Trustees and Householders.

### Backhoes

1	2010 JCB 4x4x4 2 Yd Front Bucket & ¾ Yd Rear Bucket	42 000 00
	S/N: 4WC016211998	43,000.00
1	2010 JCB 4x4x4 2 Yd Front Bucket & ¾ Yd Rear Bucket	42 000 00
	S/N: 4WC01621184	43,000.00
1	2010 JCB 4x4x4 2 Yd Front Bucket & ¾ Yd Rear Bucket	42 000 00
	S/N: 4WH01621215	43,000.00
1	2006 JCB 4x4x4 2 Yd Front Bucket & ¾ Yd Rear Bucket	24,000,00
	S/N: SLP215FC6U0907467	24,000.00
1	2015 Case 590SN Backhoe	4 70 000 00
	S/N: NFC725108	150,000.00
_		
Boon	n Trucks	
1	2007 G. 1' 20 T	
1	2007 Sterling 30 Ton	72 000 00
1	S/N: 2FZHATDC07AY07755	73,000.00
1	2007 Sterling 26 Ton	C4 000 00
1	S/N: 2FZHATDC77AY54099	64,000.00
1	1995 Ford 25 Ton	22 000 00
	S/N: 1FDZY90T4SVA46205	32,000.00
1	1995 Ford 25 Ton	22 000 00
_	S/N: 1FDZY90T3SVA20436	32,000.00
1	1990 International 25 Ton	
	S/N: 2HTTGADT5LC036222	20,000.00
1	1989 Mack 25 Ton	
	S/N: 2M2P141Y4JC006302	19,000.00
1	1993 Kenworth 18 Ton	
	S/N: 2XKWDR0X9PM929427	23,000.00
1	2004 Sterling 30 Ton	
	S/N: 2FZHAZCV64AK67166	67,000.00
1	2009 Sterling 30 Ton	
	S/N: 2FHAZCV29AZ96174	98,000.00
1	1999 Sterling 25 Ton	
	S/N: 2FZXKWYB1XAB42816	38,000.00

Page 14		Fitzpatrick's Appraisal	
Con	<u>npressors</u>		
1	2002 Sullair 185 CPM		
	S/N: 4136943	3,500.00	
Cra	<u>nes</u>		
1	2002 Link Belt Model 75 Ton (rough terrain)		
1	S/N: D7J25961 2008 Link Belt Model 75 Ton (rough terrain)	170,000.00	
1	S/N: D7J80337	340,000.00	
1	2007 Grove 60 Ton (rough terrain) S/N: 227178	275,000.00	
1	1991 Link Belt 28 Ton (rough terrain)		
1	S/N: 4712291 1989 Grove 8 Ton (rough terrain)	46,000.00	
1	S/N: 72175	15,000.00	
<u>Doz</u>	<u>zers</u>		
1	1986 John Deere 550G		
	S/N: ECA13322	18,000.00	
Dro	p Deck Trailers		
1	2003 Lodeking Tri Axle Steel		
1	S/N: 2LDSD50373A038452 2003 Lodeking Tri Axle Steel	18,000.00	
1	S/N: 2LDSD50393A038453	18,000.00	
1	2010 Lodeking Tri Axle Steel S/N: 2LDSD5339AG050706	31,000.00	
1	2010 Lodeking Tri Axle Steel	31,000.00	
1	S/N: 2LDSD5332AG050546 2010 Lodeking Tri Axle Steel	31,000.00	
1	S/N: 2LDSD5334AG05054	31,000.00	

## <u>Dump Trailers</u>

1	1992 Custom	4
4	S/N: SL91A42S3P1070110	4,000.00
1	2005 Cobra	10 700 00
4	S/N: 2C9B2R5E251012801	19,500.00
1	2005 Cobra	10.500.00
	S/N: 2C9B2R5E651012798	19,500.00
Dum	p Trucks	
Dulli	<u>p Trucks</u>	
1	1999 Int'l (Paystar) Tandem	
	S/N: 1HSTGAER1XJ004205	20,000.00
1	2003 Freightliner Tandem	,
	S/N: 1FVHALAV43LK70111	26,500.00
1	1985 Ford Tandem	
	S/N: 1FDZU90X9FVA54501	7,000.00
1	1989 Int'l Tandem	
	S/N: 1GTHGLGJT7KH690702	9,500.00
1	1991 Kenworth Tandem	
	S/N: 2XKDDB0X3MM926355	12,000.00
1	1993 Int'l Tandem	
	S/N: 1HTGHN6T9PH493293	14,000.00
1	2009 Sterling Tandem	
	S/N: 2FZHATBS79AAC7974	59,000.00
1	1999 Mack Tandem	
	S/N: 1M1AA13Y3XN108998	16,000.00
1	2005 Mack Tandem	
	S/N: 1M1AD64Y35M001462	46,000.00
1	2012 Int'l Tandem Tandem	
	S/N: 1HTGSSJT8CJ606497	97,000.00
1	2012 Int' Tandem Tandem	o <b>=</b> 000 00
1	S/N: 1HTGSSJT3CJ614829	97,000.00
1	2013 Int'l Tandem Tandem	114 000 00
	S/N: 1HTGSSJT8DJ239277	114,000.00

Pag	re 16	Fitzpatrick's Appraisal
E		
Exc	<u>eavators</u>	
1	2008 Kobelco SK80	
	S/N: LF0402699	41,000.00
1	2007 Kobelco ED150	
	S/N: YL0500964	86,000.00
1	2000 John Deere 330LC	
	S/N: FF0330X080747	32,000.00
1	2011 Volvo EC360LC	
	S/N: VCEC360CV00110554	155,000.00
1	2012 Volvo ECR305CL	
	S/N:VCECR305J00110243	165,000.00
1	2015 Case CX210C Excavator	
	S/N: 699301	180,000.00
Flat	tbed Trucks	
1	1993 Int'l Single Axle	
	S/N: 1HTSAZRM4PH481689	4,000.00
1	2008 Ford Single Axle	
	S/N: 1FDWW35568EC70052	25,000.00
1	2005 Int'l Single Axle	
	S/N: 1HTMPAFP95H680810	21,000.00
1	2003 Int'l Single Axle	
	S/N: 1HTMKAAR83H550120	14,500.00
<u>For</u>	<u>klifts</u>	
1	2001 Inger Rand 8000 LB	
	S/N: 168270	13,000.00
1	2001 Inger Rand 8000 LB	•
	S/N: 168981	13,000.00
1	2002 Inger Rand 8000 LB	•
	S/N: 170592	15,000.00
1	2007 Manitou 8000 LB	
	S/N: 754774	29,000.00

Page 17		Fitzpatrick's Appraisal
1	2007 Manitou 8000 LB	
	S/N: 754775	29,000.00
1	2007 Manitou 8000 LB	
	S/N: 754776	29,000.00
1	2002 CAT 8000 LB	
	S/N: AT29B50063	9,500.00
1	1981 Hyster 6600 LB	
	S/N: C177B12987N	4,500.00
1	Yale 4000 LB	2000.00
1	2004 LCB Forklift 8000 LB	
	S/N: 26549	12,000.00
1	2010 Cat TL1255 12000 LB	
	S/N:TBN00694	60,000.00
<u>Hig</u>	ghbed Trailers	
1	1993 Trailmobile Tandem	
	S/N: 1PTF7ATW1P906354	4,500.00
1	2000 Kayln Tri Axle	,
	S/N: 2A9SPF9H5YT053043	6,000.00
1	2003 Loadking Tandem	,
	S/N: 2LDPA4843C0389522	9,500.00
1	1992 Temisko Tandem	,
	S/N: 2TMFC5528NN378003	4,500.00
1	2011 Float King Tri Axle	,
	S/N: 2T9PSN3UCB0660316	19,000.00
1	2003 Doepker Tri Axle	,
	S/N: 2DEADCZ3831016087	11,000.00
1	1979 Fruehauf Tri Axle	*
	S/N: DXV192501	2,500.00
1	1993 Temisko Tandem	,
	S/N: 2TMFC552PN385901	5,000.00
1	2004 Doepker Tri Axle	,
	S/N: 2DEADCZ3X41016089	12,000.00
1	2012 Transcraft Tri Axle	,
	S/N: 1TTF483C9C3676246	20,000.00
	2.1. 1111 1000) 000 10 <b>2</b> 10	20,000.00

Pag	e 18	Fitzpatrick's Appraisal
1	2012 Transcraft Tri Axle	
	S/N: 1TTF483C2C3676248	20,000.00
1	2012 Transcraft Tri Axle	
	S/N: 1TTF483C2C3676247	20,000.00
1	2012 Transcraft Tri Axle	
	S/N: 1TTF533C7C3715853	20,000.00
1	2012 Manac Tri Axle	
	S/N: 5MC244834CK013068	18,500.00
1	2004 Reitno Tri Axle	
	S/N: 1RNF48A344R011166	9,500.00
1	2009 Manac Tri Axle	
	S/N: 2M513161696120714	18,500.00
1	2004 Transcraft Tri Axle	·
	S/N: 1TTF4830842011884	13,000.00
1	2013 Manac Tri Axle	,
	S/N: 5MC135317D5136695	21,500.00
1	2013 Manac Tri Axle	,
	S/N:5MC135315D5136694	21,500.00
1	2013 Manac Tri Axle	,
	S/N: 5MC135313D5136693	21,500.00
1	2006 Transcraft Tri Axle	,
	S/N: 1TTF4820362015054	16,500.00
1	2012 Doonan Tandem Step Deck	- 3,5 5 5 5 5
_	S/N: 1D9BG5324C1609702	19,000.00
1	1999 Lufkin Tri Axle	12,000.00
_	S/N: 1L01B4823X1139797	6,000.00
1	2003 Loadking Tri Axle	<b>3,000.00</b>
_	S/N: 2LDPF53391A035031	12,000.00
1	2003 Loadking Tri Axle	12,000.00
	S/N: 2LDPA483X3C038513	12,000.00
1	2003 Loadking Tri Axle	12,000.00
	S/N: 2LDPA48383C038333	12,000.00
1	2003 Loadking Tri Axle	12,000.00
	S/N: 2LDPA48313C038514	12,000.00
1	2000 Loadking Tri Axle	12,000.00
L	S/N: 2LDPF4848YA033582	8,000.00
	5/11. ZLDI I 4040 I AUSSSOZ	0,000.00

Pag	e 19	Fitzpatrick's Appraisal
1	2003 Loadking Tri Axle	
	S/N: 2LDPF53353A038283	12,000.00
1	2003 Utility Tri Axle	
	S/N: 1UYFS34843A101404	12,000.00
1	2003 Loadking Tri Axle (goose neck)	
	S/N: 2LDPF533X3A039025	30,000.00
1	2004 Loadking Tri Axle	
	S/N: 2LDPA48314C040538	17,000.00
1	2004 Loadking Tri Axle	
	S/N: 2LDPA483X4C040537	17,000.00
1	2000 Manac Tri Axle	
	S/N: 2M5131610Y1067455	6,000.00
1	2004 Transcraft Tri Axle	
	S/N: 1TTF4820942011510	17,000.00
1	2004 Transcraft Tri Axle	
	S/N: 1TTF4820942011511	17,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146171112724	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571112726	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571112727	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571112728	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571112729	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571112730	32,000.00
1	2007 Manac 48' Combo Tri Axle	·
	S/N: 2M513146571112731	32,000.00
1	2007 Manac 48' Combo Tri Axle	·
	S/N: 2M513146571112732	32,000.00
l	2007 Manac 48' Combo Tri Axle	,
	S/N: 2M513146571115384	32,000.00
l	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115385	32,000.00
	2.2 21.20 20 2 100 / 22 2000	5 <b>2</b> ,000.00

Pag	e 20	Fitzpatrick's Appraisal
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115387	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115389	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115390	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115391	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115392	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115396	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115397	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115398	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115399	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115401	32,000.00
1	2007 Manac 48' Combo Tri Axle	
	S/N: 2M513146571115402	32,000.00
1	2005 Fontaine 48' Combo Tri Axle	
	S/N: 13N14840951529218	32,000.00
1	2005 Fontaine 48' Combo Tri Axle	
	S/N: 13N14840951529219	30,000.00
1	2005 Fontaine 48' Combo Tri Axle	
	S/N: 13N14840951529222	30,000.00
1	2005 Fontaine 48' Combo Tri Axle	
	S/N: 13N14840951529223	30,000.00
1	2005 Fontaine 48' Combo Tri Axle	
	S/N: 13N14840951529224	30,000.00
1	2005 Fontaine 48' Steel Tri Axle	•
	S/N: 13N14840851529226	16,000.00
l	2005 Fontaine 48' Steel Tri Axle	,
	S/N: 13N14840851529227	16,000.00
	5,1.1. 15111 10 10 00 15 B) BB 1	10,000.00

Pag	e 21	Fitzpatrick's Appraisal
4	2005 F	
1	2005 Fontaine 48' Steel Tri Axle	1 6 000 00
	S/N: 13N14840851529228	16,000.00
1	2005 Fontaine 48' Steel Tri Axle	
_	S/N: 13N14840851529229	14,000.00
1	2005 Fontaine 48' Steel Tri Axle	
	S/N: 13N14840851529230	14,000.00
1	2005 Fontaine 48' Steel Tri Axle	
	S/N: 13N14840851529231	15,000.00
1	2014 Manac 53' Steel – Trombone Tri Axle	
	S/N: 2M5131611E1138271	54,000.00
1	2014 Manac 53' Steel – Trombone Tri Axle	
	S/N: 2M5131611E1138272	54,000.00
l	2014 Manac 53' Steel – Trombone Tri Axle	
	S/N: 2M5131611E1138273	54,000.00
l	1999 Reitno Quad Axle	
	S/N: 1RNF48A4XXR004932	11,000.00
1	2001 Lode King Quad Axle	
	S/N: 2LDPF48461A034865	12,500.00
1	1998 Lode King Tandem	
	S/N: 2LDPF4827WA030569	6,500.00
1	2006 Transcraft Tri Axle	
	S/N: 1TTE5330961080216	17,000.00
1	2000 Lufkin Tri Axle	
	S/N: 1L01B4826Y1143716	7,000.00
l	2000 Utility Tandem	
	S/N: 1UYFS2486YA298402	7,000.00
1	2000 Transcraft Tri Axle	
	S/N: 1TTF48205Y1063471	8,000.00
[	2002 Lode King Tandem	,
	S/N: 2LDPF48202A037812	10,000.00
	2000 Lode King Tandem	,
	S/N: 2LDPF4828YA032821	8,500.00
l	1999 Utility Tandem	2,2 2 2 2 2
	S/N: 1UYFS2482XA845101	6,500.00
	2006 Manac Tandem	0,2 00.00
-	S/N: 2M512146261105945	15,000.00
	DITTO DITTO TELL TODOLLOS / TS	13,000.00

Pag	e 22	Fitzpatrick's Appraisal
1	2004 Doepker Tandem	4.2.700.00
_	S/N: 2DEADCZ2641015982	13,500.00
1	2008 Wilson Tandem	
	S/N: 4WWBGE6B58N612833	17,000.00
l	2007 Wilson Tandem	
	S/N: 4WWGGE6B97N611477	17,000.00
1	1999 Utility Tandem	
	S/N: 1UYFS248XXA972503	6,000.00
1	2005 Transcraft Tri Axle	
	S/N: 1TTF482015201489	15,000.00
1	1998 Utility Tandem	
	S/N: 1UYFS2487WA262702	6,000.00
1	2006 Manac Tri Axle	
	S/N: 2M512161161105663	17,500.00
1	2004 Manac Tri Axle	
	S/N: 2M512146146095120	15,000.00
1	2002 Lodeking Tandem	
	S/N: 2LDPF48222A037813	12,500.00
1	2002 Lodeking Tandem	
	S/N: 2LDPF48262A037815	12,500.00
1	2000 Lodeking Tandem	
	S/N: 2LDPF5339YA033188	11,000.00
1	2006 Manac Tandem	
	S/N: 2M512146366104371	17,000.00
1	2006 Manac Tandem	
	S/N: 2M512146566107372	17,000.00
1	2007 Manac Tri Axle	
	S/N: 2M513146976111596	18,000.00
1	2001 Manac Tri Axle	
	S/N: 2M514146C11073281	7,000.00
[	2011 Manac Tri Axle	,
	S/N: 1TTF483C7B3406673	21,500.00
	2007 Manac Tri Axle	,
	S/N: 2M513146X71115394	18,000.00
[	2007 Manac Tri Axle	
	S/N: 2M513146571115383	18,000.00

1 2001 Fontaine Tandem	Page 23		Fitzpatrick's Appraisal
S/N: 13N14830311596487 7,000.00  1 2003 Fontaine Tandem S/N: 13N14830535915643 11,000.00  1 2003 Fontaine Tandem S/N: 13N14830735915644 11,000.00  1 1993 Trailmobile Tandem S/N: 1PTF8ATR3P9016797 5,000.00  1 1996 Frontaine Tandem S/N: 13N14830171570635 6,500.00  1 1996 Trailmobile Tandem S/N: 1PTF8ATR3T9004756 6,500.00  1 2000 Wilson Tandem S/N: 4WWBGB6B3YN604955 7,000.00  1 2000 Wilson Tandem S/N: 4WWBGB6B1YN604954 7,000.00  1 2001 Transcraft Tandem S/N: 1TTF4820812007671 7,000.00  1 2001 Frontaine Tandem 13N14830111596486 7,000.00  1 2003 Manac Tri Axle S/N: 2M514146131092076 12,000.00  1 2003 Manac Tri Axle S/N: 2M514146331092077 12,000.00  1 2003 Manac Tri Axle S/N: 2M514146331092080 12,000.00  1 1999 Manac Tandem S/N: 2M514146331092080 12,000.00  1 1999 Manac Tandem S/N: 2M5141461X1064113 6,000.00  1 1994 Trailmobile Tandem S/N: 1PTF8ATR8P9008519 4,000.00  Loaders  1 1993 420 Komatsu 5Yd			
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1 2003 Fontaine Tandem S/N: 13N14830735915644 1 1993 Trailmobile Tandem S/N: 1PTF8ATR3P9016797 5,000.00 1 1996 Frontaine Tandem S/N: 13N148301T1570635 6,500.00 1 1996 Trailmobile Tandem S/N: 1PTF8ATR3T9004756 6,500.00 1 2000 Wilson Tandem S/N: 4WWBGB6B3YN604955 7,000.00 1 2000 Wilson Tandem S/N: 4WWBGB6B1YN604954 7,000.00 1 2001 Transcraft Tandem S/N: 1TTF4820812007671 7,000.00 1 2001 Frontaine Tandem 13N14830111596486 7,000.00 1 2003 Manac Tri Axle S/N: 2M514146331092076 1 2003 Manac Tri Axle S/N: 2M514146331092077 1 2003 Manac Tri Axle S/N: 2M514146331092077 1 2003 Manac Tri Axle S/N: 2M514146331092080 1 1999 Manac Tandem S/N: 2M5121461X1064113 6,000.00 1 1994 Trailmobile Tandem S/N: 1PTF8ATR8R9008519 4,000.00 Loaders  Loaders	1	2003 Fontaine Tandem	
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1       1996 Trailmobile Tandem         S/N: 1PTF8ATR3T9004756       6,500.00         1       2000 Wilson Tandem         S/N: 4WWBGB6B3YN604955       7,000.00         1       2000 Wilson Tandem         S/N: 4WWBGB6B1YN604954       7,000.00         1       2001 Transcraft Tandem         S/N: 1TTF4820812007671       7,000.00         1       2001 Frontaine Tandem         13N14830111596486       7,000.00         1       2003 Manac Tri Axle         S/N: 2M514146131092076       12,000.00         1       2003 Manac Tri Axle         S/N: 2M514146331092077       12,000.00         1       1999 Manac Tri Axle         S/N: 2M514146331092080       12,000.00         1       1999 Manac Tandem         S/N: 2M5121461X1064113       6,000.00         1       1994 Trailmobile Tandem         S/N: 1PTF8ATR8R9008519       4,000.00         1       1996 Trailmobile Tandem         S/N: 1PTF8ATR3T9001615       6,500.00	1	1996 Frontaine Tandem	
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1       2001 Transcraft Tandem         S/N: 1TTF4820812007671       7,000.00         1       2001 Frontaine Tandem         13N14830111596486       7,000.00         1       2003 Manac Tri Axle         S/N: 2M514146131092076       12,000.00         1       2003 Manac Tri Axle         S/N: 2M514146331092077       12,000.00         1       2003 Manac Tri Axle         S/N: 2M514146331092080       12,000.00         1       1999 Manac Tandem         S/N: 2M5121461X1064113       6,000.00         1       1994 Trailmobile Tandem         S/N: 1PTF8ATR8R9008519       4,000.00         1       1996 Trailmobile Tandem         S/N: 1PTF8ATR3T9001615       6,500.00	1	2000 Wilson Tandem	
S/N: 1TTF4820812007671 7,000.00  1 2001 Frontaine Tandem		S/N: 4WWBGB6B1YN604954	7,000.00
1       2001 Frontaine Tandem         13N14830111596486       7,000.00         1       2003 Manac Tri Axle         S/N: 2M514146131092076       12,000.00         1       2003 Manac Tri Axle         S/N: 2M514146331092077       12,000.00         1       2003 Manac Tri Axle         S/N: 2M514146331092080       12,000.00         1       1999 Manac Tandem         S/N: 2M5121461X1064113       6,000.00         1       1994 Trailmobile Tandem         S/N: 1PTF8ATR8R9008519       4,000.00         1       1996 Trailmobile Tandem         S/N: 1PTF8ATR3T9001615       6,500.00    Loaders 1 1 1993 420 Komatsu 5Yd	1	2001 Transcraft Tandem	
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1 1999 Manac Tandem	1	2003 Manac Tri Axle	
S/N: 2M5121461X1064113 6,000.00  1 1994 Trailmobile Tandem		S/N: 2M514146331092080	12,000.00
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1 1996 Trailmobile Tandem S/N: 1PTF8ATR3T9001615 6,500.00  Loaders  1 1993 420 Komatsu 5Yd	1	1994 Trailmobile Tandem	
S/N: 1PTF8ATR3T9001615 6,500.00  Loaders  1 1993 420 Komatsu 5Yd		S/N: 1PTF8ATR8R9008519	4,000.00
Loaders  1 1993 420 Komatsu 5Yd	1	1996 Trailmobile Tandem	
1 1993 420 Komatsu 5Yd		S/N: 1PTF8ATR3T9001615	6,500.00
	Loa	<u>aders</u>	
S/N: A25077 19,000.00	1	1993 420 Komatsu 5Yd	
		S/N: A25077	19,000.00

Page 24		Fitzpatrick's Appraisal	
1	2004 980 CAT 6 Yd		
	S/N: CAT0980GTAWH02058	80,000.00	
1	1997 544 John Deere 3 Yd		
	S/N: 564247	35,000.00	
1	2005 980 CAT 6 Yd		
	S/N: CAT0980HCJMS00456	83,000.00	
Lov	wbed Trailers		
1	2002 Mac Tag Axle		
	S/N: 2C9TS633X2A209117	11,500.00	
1	2008 J C Tri Axle Beavertail		
	S/N: 2J9F7B1F88K001075	31,500.00	
1	2009 J C Quad Axle		
	S/N: 2J9J3A1W69K001061	35,000.00	
1	2005 Blackhawk Tri Axle	21 500 00	
1	S/N: 1E92902305E111275	21,500.00	
1	2011 Kaufman T40Ton	45,000,00	
	S/N: 5VGFR4334BL000874	45,000.00	
Mai	n Lift		
1	2006 JLG Boom Lift 600 AJ JLG Boom Lift		
	S/N: 0300079797	31,000.00	
<u>Picl</u>	<u>kups</u>		
1	2007 GMC Sierra		
-	S/N: 7F126816	5,000.00	
1	2011 Ford F150	2,000.000	
	S/N: 1FTFW1EF9BFD17089	13,000.00	
1	2007 Toyota Tundra	,	
	S/N: 5TBDV54107S466109	6,000.00	
1	2005 Ford F550XLT Service Truck		
	S/N: 1FDAF56P95EA40636	7,500.00	
1	2008 Ford F150		
	S/N: 1FTRF12W08KC94321	5,500.00	

Page 25		Fitzpatrick's Appraisal
1	2001 Ford F250	
	S/N: 1FT7W2BT0BEC79150	4,000.00
1	2008 Dodge Ram 2500 mini bus	
	S/N: WDWBE845585258007	10,500.00
Rolle	<u>ers</u>	
1	2005 CAT 6 Ton	
	S/N: CATCS423PAST00423	21,000.00
1	2006 Inger Rand 1 Ton	
	S/N: UD7040	9,000.00
Sand	Trucks	
1	1999 Sterling 12 Yd w/Blade & Wing	
	S/N: 2FWYKWEB3X1153304	13,000.00
1	2009 Sterling 12 Yd w/Blade & Wing	
	S/N: 2FZHAWBS49AAE6726	44,000.00
1	1996 GMC 6 Yd w/Blade & Wing	
	S/N: 1GDP7H1J9TJ510759	10,000.00
1	2004 Sterling Single Axle	22 700 00
	S/N: 2FWBA3CV54AM74972	22,500.00
Sciss	sor Lift	
1	2006 JLG Scissor Lift 260 MRT JLG Scissor Lift	
	S/N: 0200156377	11,000.00
Trac	tor Trailers	
1	1999 Int'l Tandem	
1	S/N: 2HSFRAMR8XC067244	7,000.00
1	1999 Int'l Tandem	. , - 0 0 0 0
	S/N: 2HFSRAHR8XC036246	7,000.00
1	1998 Mack Tandem	
	S/N: 1M2AA18Y2WW081604	6,000.00

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1	2005 Freightliner Tandem	
	S/N: 1FUJA6CK44LM58333	17,500.00
1	2006 Freightliner Tandem	
	S/N: 1FUJA6AV96LU44105	21,000.00
1	1993 Int'l Tandem	
	S/N: 1HSGGBGR8PH470371	6,500.00
1	1996 Mack Tandem	
	S/N: 1M1AA13Y7TW067270	5,000.00
1	2009 Int'l Tandem	
	S/N: 1HTWYSJT59J131510	34,000.00
1	1996 Kenworth Tri Axle	
	S/N: 2XKDDB0X5TM941132	5,500.00
1	2004 Sterling Single Axle	
	S/N: 2FWBA3CV04AM74975	16,500.00
1	2006 Int'l Tandem	
	S/N: 2HSCEAPR56C337832	22,000.00
1	2009 Int'l Tandem	
	S/N: 2HSCUAPR59C124497	35,000.00
1	2005 Freightliner Tandem	
	S/N: 1FUJA6CK35LV22508	22,500.00
1	2009 Peterbilt Tandem	
	S/N: 1XPHDB9X29D780302	38,000.00
1	2010 Kenworth Tandem	
	S/N: 1XKWD40X7AJ942615	46,000.00
<u>Var</u>	<u>Trailers</u>	
1	2005 Utility Tandem	
•	S/N: 1UYVS24825G595610	8,500.00
1	2005 Utility Tandem	0,500.00
-	S/N: 1UYVS24805G595606	8,500.00
1	2005 Utility Tandem	<b>0,500.00</b>
-	S/N: 1UYVS24885G595613	8,500.00

## Water Trucks

1	2005 Freightliner/ 2015 5000 Gallon	
	S/N: 1FUJA6CK25LV22645	67,000.00
1	2006 Freightliner / 2015 4000 Gallon	
	S/N: 2HSCEAPR06C058174	70,000.00
1	2001 Int'l 4000 Gallon	
	S/N: 2HSCEAMRX1C063296	15,500.00
Misc	ellaneous Equipment	
1	50' Long Reach for 200LC Komatsu Excavator	8,000.00
1	Rock Hammer for 200LC Komatsu Excavator	4,500.00
1	Allied Hammer for 305 or 360LC Excavator	6,000.00
1	Forks for JCB Backhoes	4,500.00
2	Snowblades for JCB Backhoes	6,000.00
1	100 Ton Truck Scales	6,500.00
1	10,000 lb 4 post Garage Auto Ramp	
	New last two years	8,000.00
1	8,000 lb 2 post Garage Auto Ramp	
	New last two years	3,200.00
1	15Ton Spreader Beam	2,000.00
1	Johnson Block	700.00
1	Johnson Ball	700.00
1	2011 12 x 60 Mod Space Office Trailer	
	S/N: 260111810064	30,000.00
1	10 x 40 Mod Space Office Trailer	
	S/N: 699301	22,000.00
1	12 x 40 Mod Space Office Trailer	
	S/N: 662425	25,000.00
1	2012 Office Trailer	
	S/N: 80075	25,000.00
1	2011 Office Trailer	
	S/N: 85019	25,000.00
1	Wacker Tamper	1,200.00

## Items appraised without inspection

1	2015 Case 590SN Backhoe S/N: NFC725110	150,000.00
1	2015 Case 580SN WT Backhoe & Hurst Blade S/N: NFC723570/155818	157,000.00
1	2004 Sterling 35 Ton S/N: 2FZHAZCV54AK67160	60,000.00
1	2015 Case CX210C Excavator S/N: 699301	180,000.00
1	2004 JCB 5508 Telescopic Forklift S/N: SLP541GA4E1066872	63,000.00
1	2005 John Deere 328 S/N: T00328B108824	18,000.00
1	2008 Dodge Ram 2500 mini bus S/N: WDWBE8455485289071	10,500.00
1	2008 Dodge Ram 1500 p/u S/N: 1D7HU182X8J216842	8,000.00
1	2008 Dodge Ram 1500 p/u S/N: 1D7HU18238J217766	8,000.00
1	2016 Kenworth T800B S/N: 3WKDP4EX4GF981697	150,000.00
1	2016 Kenworth T800 S/N: 1XKZD40X2GJ979500	125,000.00

## Misc items not on list

26	Scrap metal dump bins @ 400/ea	10,400.00
1	Dump Truck Dump Box	5,000.00
1	FMC Rotor Lathe	1,500.00
1	EHP System 2 Tire Changer	3,000.00
1	John Beam B200S Tire Balancer	5,000.00
2	Air Compressors @ 1500/ea	3000.00
4	53ft Containers @ 3500/ea	14,000.00
7	20ft Containers @ 2200/ea	15,400.00
5	53ft Lunchroom Containers @ 7000/ea	35,000.00
7	40ft Seacans @ 3000/ea	21,000.00
1	53ft Trailer c/w Rigging Gear	15,000.00
1	40ft Container/Carpenter shop	5,000.00
1	20ft Seacan c/w Oil Recovery	6,500.00
1	Portable Dome Building c/w 6 Seacans	60,000.00
1	Portable Dome Building c/w 6 Seacans	60,000.00
	Equipped for Mechanical Shop	115,000.00
2	Portable Dome Buildings dismantled 40000/ea	80,000.00
3	20ft Seacans @ 3000/ea	9,000.00
1	Misc Scrap found in yard	30,000.00



### CASTLE APPRAISALS LTD.



66 Castlewood Drive • Dartmouth, NS • B2V 2R3 Phone: (902) 209-0057 • Fax: (902) 435-1652 • E-Mail: eoffman@ns.sympatico.ca

To: Phil Clarke 1/7/2018

**BDO** Canada Limited

255 Lacewood Dr., Suite 201,

Halifax, N.S. B3M 4G2

From: Elliot Offman

Subject: PTL Services, Southern Harbor, NL

Appraisal Report Letter of Opinion

Dear. Mr. Clarke:

As per your instructions we have reviewed the Fitzpatrick's equipment appraisal report of the PTL Services assets dated December 22, 2017. We have analyzed the equipment involved and researched the reported "Fair Market Value" (FMV) in the appraisal. Our opinions are as follows:

This report was produced for financing purposes to support the purchase price of the equipment. The highest reported asking amount for similar equipment has been reported as the "Fair Market Value" of that particular piece of equipment. The "Liquidation Value" reported should have been reported as the "Orderly Liquidation Value" or the sales process where the seller (owner) is in control of the sale over a period of time usually six to nine months.

We have also noticed critical information as to most model numbers, usage (in terms of hours for heavy equipment and kilometers for trucks) have been omitted. Valuess, especially for heavy equipment, are not only based on the year manufactured but on the hours used. Truck values are also based on mileage as well as the year of the vehicle. More importantly, because of the circumstances, the appraiser should have used the "Forced Sale Value" method or the estimated most probable price estimated in Canadian currency, which could typically be realized at a properly advertised and conducted public auction sale or tender held under forced sale conditions taking place in a short period of time usually within thirty days, and under present day economic trends as of the effective date of this appraisal report. Conclusions taken into consideration are physical location, difficulty of removal, physical condition, adaptability, specialization, marketability, over-all appearance and psychological appeal. All items are to be sold on a piece meal basis "as is, where is" with the purchaser responsible for the removal of the assets at his own risk and expense. Any deletions to the total amount appraised would affect the psychological and/or the monetary appeal to gain the price indicated. The reader should note, there are additional costs associated with this method such as advertising and sales commissions or auction fees. However, in order to most accurately determine an appraised value the following factors have been examined in determining an appraised value:



1) whether and at what cost is equipment available which is a suitable replacement or substitute for that in place. 2) whether a market exists given the age and condition of the equipment should it be necessary to liquidate.

Using the above criteria, which specifically states consideration must be given to physical location and difficulty of removal an allowance must be made. In this case transportation costs to remove equipment from Newfoundland are very expensive since they can only be taken off the island by ferry therefore an extra expense of 15% of the "Forced Sale Vale" must be allocated. Further auctioneer fees of 15% must also be factored into the bottom line.

As stated previously we believe our FMV would have been 10% to 15% less than Fitzpatrick's since we would have used an average offering price. However, instead of using a 35% (rule of thumb) difference between a FMV and a FSV, in this particular instance to compensate, we will use a 45% FSV.

Given the above we would suggest the following calculation. The FSV of the assets should bring an estimated 45% of the FMV or \$4,247,880.00 at a properly advertised auction. However, the buyer will bid 15% less than usual because of the removal (transportation costs) which he must pay. Therefore the gross recapture amount will fall to an estimated \$3,619,198.00. Auction fees of an additional 15% must now be deducted from the gross amount.

In summary we would estimate the final net recapture amount after the sale of the equipment between \$3,075,000.00 and \$3,150,000.00.

Should you require additional information please do not hesitate to contact the undersigned.

Thank you,

Elliot Offman A.A.

President

Castle Appraisals Limited