COURT FILE NUMBER

1803 21971

COURT

COURT OF QUEEN'S BENCH OF

ALBERTA

JUDICIAL CENTRE

**EDMONTON** 

**PLAINTIFFS** 

**BUSINESS DEVELOPMENT BANK OF** 

CANADA

**DEFENDANTS** 

1119658 ALBERTA LTD. and 101285461

SASKATCHEWAN LTD.

DOCUMENT

**AFFIDAVIT** 

ADDRESS FOR SERVICE AND CONTACT INFORMATION OF PARTY FILING THIS DOCUMENT Doherty Schuldhaus LLP/Brian Doherty

219, 6203 –28<sup>th</sup> Avenue Edmonton, Alberta T6L 6K3 Phone: (780) 450-1106

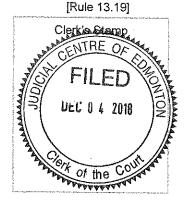
Fax: (780) 461-8612 File: 93114 TH



Affirmed on December 4th, 2018

I, KELLY MAAN, of the City of Edmonton in the Province of Alberta, AFFIRM AND SAY THAT:

- 1. I am an officer, director and owner of 1119658 Alberta Ltd. and 101285461 Saskatchewan Ltd.
- 2. Paragraphs 1 through 10 and 12 and 13 of the Statement of Claim in this action are admitted.
- 3. I originally caused 1119658 Alberta Ltd. to purchase the Westwood Inn in Drayton Valley, Alberta, in 2007. That business did very well up until the price of oil dropped. The hotel serves the oil industry primarily.
- 4. Using the profits from the Westwood Inn, I arranged for 101285461 Saskatchewan Ltd. to purchase the hotel in Yorkton, Saskatchewan which now operates as a Quality Inn & Suites branded hotel. That hotel was purchased by 101285461 Saskatchewan Ltd. in 2015. At the time of purchase, the Seller said there was an appraisal of the business for in excess of \$10 million dollars from 2013. After purchasing the Yorkton hotel, I caused renovations to be done to the hotel costing approximately \$1.1 million dollars.
- 5. The occupancy of the hotel suffered significantly as a result of the downturn in the economy. Yorkton's economy is also heavily tied to the oil patch.
- 6. In 2016 and early 2017, I communicated with Peter Webster and Dean Gottselig at the Business Development Bank of Canada, herein referred to as ("BDC"), and they were understanding of my problems arising from the economic downturn and they agreed that the two companies could pay interest only on the BDC loans for some time. When Hardeep Singh took over the two accounts



Form 49

- at BDC, the communication was not as cordial and Mr. Singh made demands that the principle arrears be paid up to-date. Neither company had funds to pay these arrears.
- 7. In December 2017, Mr. Singh required an appraisal on the Yorkton hotel which he advised came in at \$4.2 million dollars. I have not been given a copy of the appraisal. Leading up to the appraisal, Mr. Singh chose the appraiser; Tim Beckett. Mr. Beckett spoke to my son at first and told my son the appraisal would be between 5.5 million and 5.75 million. It was for this reason that Colliers originally listed the hotel for 5.5 million. Then Mr. Beckett told my son and myself, that Bank said he could not talk or give the appraisal to us because the appraisal was for the Bank. Then, Mr. Singh said after about 2 months, the appraisal was 4.2 million. We did not agree with the appraisal and Mr. Singh refused to give us a copy even though he charged about \$14,000.00 against the mortgage for the appraisal.
- 8. As part of the discussions with BDC, we agreed to list the Yorkton hotel for sale. We originally listed the hotel with a local Re/Max realtor in Yorkton in March of 2017 but after two months, he suggested we should use a larger firm. We then listed the hotel with Colliers at a listing price of \$5.5 million. There were no showings. On January 22, 2018, we reduced the price to five-million dollars.
- One of the problems with the Yorkton hotel is that the staff are unionized and therefore, the wages and costs of staff are inordinately high for that hotel. This is evident from the financial statements.
- 10. At the end of May 2018, we listed the Yorkton hotel with Qui Dang of Grand Realty Calgary. The listing price was \$4.6 million. Our understanding was that Mr. Dang specialized in commercial properties and hotels and that he had access to Chinese investors. Mr. Dang has had four showings of the hotel but no offers as of yet.
- 11. The land next to the land on which the Yorkton hotel sits, recently sold for \$5.9 million dollars for 6 acres. There is a large shopping centre currently under construction on that land slated to be opened sometime in 2020. The construction has resulted in some workers staying in the hotel, approximately 10 rooms per month.
- 12. The City of Yorkton has assessed the hotel at \$7.56 million dollars for property tax purposes as shown on Mr. Singh's Affidavit exhibit "P". The assessment had been approximately \$8.5 million until I had appealed the assessment and the city reduced it to \$7.56 million dollars. I had argued that the assessment should be even lower based on the fact that the hotel was listed and there had been no sale. The appeal of the assessment was dismissed. Exhibit "A" to this my Affidavit is a copy of the appeal reasons.
- 13. The Yorkton hotel has 97 rooms and as indicated above, they are all renovated less than 3 years ago. There is a Comfort Inn in Yorkton with 79 rooms that sold within the last year for \$3.65 million dollars.
- 14. In his Affidavit, Mr. Singh says we ceased making payments in July of 2018. This is not strictly accurate. We offered to continue interest only payments as previously discussed with Peter Webster and Dean Gottselig, even though there was no cash flow from the hotel and any funds would come from my personal monies, however BDC refused. Mr. Singh says we became non-responsive and while I admit, communication with Mr. Singh has not always been easy, we have and continue to be interested in productive discussions to resolve the issues with BDC.

- 15. We accept that the Yorkton hotel must be sold and as soon as possible. It is in the best interest of all concerned to maximize the sale price given the reality of the market. We agree to list the hotel with whomever BDC may suggest if they are not happy with Mr. Dang and set the listing price at any reasonable price that may be suggested. We propose that the hotel be listed now for \$4.25 million dollars.
- 16. We are also willing to list the Drayton Valley hotel with whomever BDC may suggest at whatever reasonable price the realtor recommends.
- 17. We are prepared to provide BDC or whomever they may appoint, with whatever financial records from the operation of both hotels they may require on a monthly basis. We agree that any revenue earned by both hotels, be used to pay any expenses that might have the effect of reducing BDC's security in priority to any other payments. We agree if there is any excess income from the hotel operations, after all operating expenses are paid, that the excess money be paid to BDC to be applied against the loans and interest.
- 18. When I built the hotel in Drayton Valley, it costed \$2.8 million dollars to build approximately in 2007. The hotel sits on 2 acres of land. When I borrowed the money from BDC against the Drayton Valley hotel, I obtained an appraisal which costed \$3,500.00 and the appraisal was for \$5.1 million dollars. I am sure the value of the hotel has diminished since then because of the slowdown in the economy, however, I believe that the hotel is probably worth \$2.5 million dollars, notwithstanding, the assessment by the Town of Drayton Valley. The occupancy of the hotel is improving. I received a telephone call from the manager of the hotel on December 3, 2018, who indicated that the occupancy was 28 rooms and that a company called Dechant Construction had booked 4 rooms and indicated that they had a contract in the area and would be booking rooms.
- 19. The assessment of the Drayton Valley hotel by the municipal authorities is 1,048,780.00. Exhibit "B" to this my Affidavit, is the property assessment and tax notice from the Town of Drayton Valley.
- 20. The income situation with both hotels has been improving. The two hotels both still operate at a loss but the losses are decreasing. Attached as **Exhibit "C"** are financial statements for the Yorkton hotel. Attached as **Exhibit "D"** are financial statements for the Drayton Valley hotel.
- 21. The Yorkton hotel, before we purchased it, had an arrangement with CN Rail. We lost them as a customer but have now renegotiated with them and this arrangement will result in CN Rail renting up to 15 rooms per month.
- 22. I make this Affidavit in support of an application for relief from forfeiture and to stay any receivership order. The balance of convenience favours a voluntary sale of the properties as of the properties as opposed to a receivership. Receivership will result in a lower sale price and money lost in paying a receiver to operate and sell the properties will never recovered. There are personal guarantees in respect of each loan limited to \$250,000.00 each and the collection costs will come out of the equity and reduce the equity and may in fact increase the amount that may eventually be claimed against me in respect of my personal guarantees.

23. Attached as Exhibit "E" is two pages from a 2013 appraisal of the Yorkton Hotel.

AFFIRMED BEFORE ME at Edmonton, Alberta, this 4th day of December, 2018.

(Commissioner for Oaths in and for the Province of Alberta)

A Commissioner for Oaths

In and for Alberta
My Commission Expires Dec 19, 20 20

## City of Yorkton Board of Revision

Citation: Maan v. Yorkton (City)

2017 SKMBR 2441004

Date: 2017-09-21

File No: C-YORKT 2017-A017

Hearing Date: July 11, 2017

Respecting an assessment appeal for:

Roll Number:

YORKT-0515100300

Civic Address:

2 Kelsey Bay

Between:

Mr. Harry Maan

- and -

(Appellant)

City of Yorkton

(Respondent)

Before:

Clinton Krismer – Chairman

Gordon Krismer – Member

Jeff Hutton – Member

TAYLOR HAMMOND

A Commissioner for Oaths in and for Alberta

**Board Secretary:** 

Christina Krismer

My Commission Expires Dec 19, 20\_2c

Represented by

This is Exhibit "

" referred to in the

Affidavit of

For the Appellant:

Mr. Harry Maan

- Property owner

Swarp bafara ma this

efth do

For the Respondent:

Ms. Jackie Currah

Mr. Michael Uhryn

- Assessment Appraisers, SAMA

Allown m an

he Province of Alberta

This appeal was heard in the City of Yorkton Council Chambers on July 11, 2017 at 9:00 AM.

#### The Law

[1] This appeal arises pursuant to Section 197, et al, of The Cities Act, 2005 (the Act). The Board will apply all relevant sections from the Act. Where appropriate, the Board will quote specific sections or references from the Act in the body of this decision.

#### Role of the Board

[2] The role of the Board of Revision (the Board) is to consider the facts, evidence and testimony presented to the Board during the hearing to determine if the Appellant provides sufficient evidence or compelling reasons to prove an error has been made by the Appraiser.

[3] The Board may request undertakings based on the evidence and testimony it hears during an appeal to confirm calculations, facts, or other evidence, or to consider alternate scenarios based on the arguments and evidence presented by both parties.

#### **Exhibits**

- [4] The following Exhibits were filed with the Board. These exhibits along with this decision constitute the record of the Board:
- Exhibit A-1: Notice of appeal dated April 3, 2017.
- Exhibit A-2: Confidential financial statements from the subject property, 2014 and 2015.
- Exhibit R-1: Written submission from the Respondent
- Exhibit B-1: Board Undertaking for classification of 4 properties used for comparison purposes by the Appellant.

### **Preliminary Matters:**

[5] A correction was made to the spelling of the Appellant's last name on the cover page of Exhibit R-1

#### Facts:

- [6] The Appellant owns a commercial building in Yorkton. The building is used as a limited service hotel property. The current assessed value of the subject property is \$7,567,000 and is assessed using the Income approach.
- [7] The subject property has been stratified in the Accom\_2 group, Limited Service accommodations as defined on page 25 of Exhibit R-1. This group has been applied a market room rate of \$138.00, occupancy rate of 46% and CAP rate of 14.45%.

## Issues:

[8] The Appellant believes the assessment is too high based on current market conditions and economic climate. The Appellant further believes his property is not assessed equitably with other nearby hotels.

#### Position of the Appellant:

- [9] The Appellant believes the current market value of the subject property to be in the range of \$6,000,000 to \$6,500,000. He therefore feels the current assessed value of the property to be significantly too high.
- [10] The Appellant claimed, and SAMA confirmed, that the subject property should be assessed based on 95 rooms rather than 97 rooms as it is presently assessed. The building originally had 100 rooms, and SAMA has already noted that 3 rooms were converted to other uses including a meeting room and a continental breakfast area. SAMA was previously unaware that two additional rooms have been converted to an alternate use.
- [11] The Appellant has compared his assessed value of \$7,567,000, based on 97 rooms, against other local hotels. He notes that the Days Inn has 76 rooms and is assessed at

C-YORK 2017-017 Page 2

approx. \$5.56M; the Ramada has 82 rooms and is assessed at approximately \$4.3M; and the Howard Johnson has 150 rooms and is assessed at less than \$4M. He believes his assessment is not equitable with these nearby properties.

- [12] The Appellant notes that he is assessed using a Room Rate of \$138.00. He indicates his current room rate is approximately \$90, and would be more properly assessed using the Accom 1A or Accom 1B room rate of \$73.
- [13] The Appellant lastly states that his property involves unionized employees which, he suggests, adds additional expense that are not comparable to the other properties and which greatly impacts his operational expenses.

#### Position of the Respondent:

- [14] The Respondent is confident the model they have developed is accurate and has been statistically tested. They stress that the model has been developed using sales and income evidence collected during the base period, Jan.1 2011 through Dec. 31, 2014.
- [15] The Respondent indicates that sales or market evidence collected on or after Jan 1<sup>st</sup>, 2015 is not relevant for the purpose of assessment in the current base period according to the Act and also supported by previous Court of Appeal, Saskatchewan Municipal Board, and local Boards of Revision decisions. In the result, they state the Board should not rely upon any evidence offered by the Appellant with respect to sales or market data that took place after this date.
- [16] The Respondent demonstrates they have sufficient sales and have collected sufficient revenue and expense data from within the base period to properly analyze, stratify, and statistically test the model that has been applied to the subject property. Appendix B, Page 18, and beyond of Exhibit R-2 contains evidence of the testing performed by the Respondent while developing the model.
- [17] The Respondent also suggests that the property has been properly stratified according to the definitions on Page 25 of Exhibit R-1. It would not be considered as a "Motel" (Accom 1A and 1B) according to the definitions, and it is not a "Full Service Hotel" offering food and beverage services or conference facilities (Accom 3A and 3B). They believe it has been correctly stratified in the Accom 2, or "Limited Service Hotel" as per the definitions.

#### Analysis:

- [18] The Board has reviewed the model developed by the Respondent and applied to the subject property as well as other properties in the City. It finds the model to be sound, and all parameters achieved by the model including the various ASR and COD to be well within acceptable standards.
- [19] The Board has also reviewed the accommodation property stratification definitions and find these stratifications to be properly defined and reasonable for the purpose of property classification.
- [20] The Board used these definitions to determine if the other comparable properties suggested by the Appellant appear to be stratified correctly according to the undertaking, Exhibit B-1. The Board finds there are distinct differences between the properties used by

C-YORK 2017-017 Page 3

the Appellant for the purpose of comparison. While each of the properties ultimately offer temporary accommodations, it is reasonable to conclude that Motels, Limited Service Hotels, and Full Service Hotels appeal to different types of markets. Evidence provided by the Respondent supports this principle.

#### Decision:

- [21] The Board supports the model developed by the Respondent. Evidence provided by the Respondent indicates that all appropriate testing has been performed and the Appraiser has used good judgement in their stratification of the various accommodation property types.
- [22] The Appellant has failed to provide any evidence of an error by the Appraiser. While there is a possibility that markets and economic factors may have changed since those present during the base period, any such changes since the base period cannot be considered in this appeal.
- [23] In the result, this appeal is dismissed and the assessed value shall remain \$7,567,000. The filing fee shall be retained.

Dated at Regina, Saskatchewan this 21th day of September, 2017.

Clint Krismer, Chairman

I Concur

Gord Krismer Member

I Concur

Jeff Hutton, Member

Copies to: City of Yorkton

SAMA - Yorkton Regional Office



## PROPERTY ASSESSMENT AND TAX NOTICE

Tax Year 2018

53107700

 Plasse retain this portion for your records Legal Description Municipal: 5002 34 AVENUE Roll Number MER HING TWP SEC OTR LOT BLOCK AREA 151 0720020

ines please call. 780,514,5200 ac. 5120-52 Street, Graylon Valley, AB T7A 1A1 Issued to: 1119658 ALBERTA LTD. 90X 79202 NOTTINGHAM P:0 SHERWOOD PARK AB TEA 533

If you wish to make a complaint to the Assessment Review Board, see the reverse side of this notice for further details. Final Date for Complaint AUG 29 2018

:000

Date Sent: Notice of Assessment Date:

After Due Date Amount:

1,363,180

1,363,180

JUN 22 2018

37,423.46

A copy of this notice has been sent to the following: Mongagor, Reference#: Additional Owners:

JUN 30 2018 Total Levy: 32,542.14

Messages: ASSESSMENT OPEN HOUSE JUNE 1, 12 -5 PM ASSESSORS WILL BE AVAILABLE TO ANSWER ANY QUESTIONS ABOUT YOUR ASSESSMENT

Assessment Total:

Taxable Total:

4,282.07

4,282.07

230 93

230.93

Amount Due on: JUNE 30 2018 \$ 32,542.14

ASSESSMENT DETAILS

Current Prev Yr. Talal Assessment Class Land NR Non-Residential 1,048,730 1,363,780

4.0831 \$

Sub-total: \$

Sub-total: S

.2202 \$

School Support Public:

> Separate: . Undeclared: 100.00

Alberta School Foundation (ASF) Taxes are collected on hehalf of the Province of Patheria. ASF tax rate is determined by the Province.

TAX ACCOUNT BETAILS

Current Assessment Mill Rate Year Levy Description Municipal PAVING/SERVICE PRINT NR Numicipal 1,048,730 14.4084 \$ 15,110.52 Seb-total: \$ 15, 110, 52 School NR ASPE

1.048.730

1,048,730

12,918,62 Bylaw: 2007/16/0 Expiga 2022 Bylaw Expiry: Bylaw: Expine Expiry

Localimprovement

Total: \$ ...A.d dittonal intormation Previous Year Levy Current Arrears/ Installments

\$ 37,238,98 43,036,98

12,918.62

Amount

Amount Due if Rec'd after JAN 1, 2019 Penalty Rates: JUL 1. 2018 15.00 % Coraments: PLEASE NOTE: YOUR
JAN 1, 2019 15.00 % ASSESSMENT REFLECTS
THE VALUATION DATE
OF JULY 2017

Please return this portion with your payment — Tax Year Roll Number Owner# Legal Description Urban 2018 53107700 63124 -151 0720020

1.048.730

1,048,730

Please make cheques peyable to: Town of Grayton Valley

EDITOR DECISELLE

Brazeau Semior Found

After Due Date Amount Due Date 37,423.46 JUNE 30 2018

Amount Paid

Amount Due

32,542.14

1119658 ALBERTA LTD. BOX 79202 NOTTINGHAM P.O. SHERWOOD PARK AB T8A 553

GB 1215 # 900#

75

Thus it if Exhibit  $\sim {\cal B}_{
m op}$  referred to in the

Kelly Maan
Sworn before me this 4

issioner for Oaths in and for the Dowlines of Alberta

TAYLOR HAMMOND

A Commissioner for Oaths in and for Alberta

My Commission Expires Dec 19, 2020

## RONALD AGAR CONSULTING INC

10426 – 143 Street NW Edmonton, Alberta T5N 2S4

> Tel: 780-619-0763 Fax: 587-469-8622

e-mail: ronagar@telus.net

## NOTICE TO READER

On the basis of information provided by management I have compiled the balance sheet of 101285461 Saskatchewan Ltd. at June 30, 2018 and the statement of income and retained earnings for the year then ended.

I have not performed an audit or review engagement in respect to these financial statements and, accordingly, I express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

These statements have been prepared for the use of internal management only and are not intended for distribution to third parties.

Edmonton, Alberta October 23, 2018 ACCOUNTANT

This is Exhibit "referred to in the Affidavit of Kelly maan
Sworn before the this 4 day
of Delember 20 18

The Praymos of Alberts.

TAYLOR HAMMOND
A Commissioner for Oaths
in and for Alberta
My Commission Expires Dec 19, 2020

## Statement of Financial Position

June 30, 2018

|  |    | 2018                           |    | 2017                           |
|--|----|--------------------------------|----|--------------------------------|
| ASSETS   |    | •                              |    |                                |
| CURRENT  |    |                                |    |                                |
| Cash·  | \$ | 126,944                        | \$ | 66,245                         |
| Accounts receivable  | -  | 54,469                         | -  | 46,965                         |
| Future income taxes  |    | 118,713                        |    | 118,713                        |
| Inventory  |    | 2,519                          |    | 3,047                          |
| ·  |    | 302,645                        |    | 234,970                        |
| PROPERTY, PLANT AND EQUIPMENT (Net of accumulated                              |    |                                |    |                                |
| amortization)  |    | 4,723,745                      |    | 4,903,886                      |
| INTANGIBLE ASSETS (Net of accumulated amortization)                            |    | 22,658                         |    | 25,662                         |
|  | \$ | 5,049,048                      | \$ | 5,164,518                      |
| CURRENT Accounts payable Goods and services tax payable Due to related parties | \$ | 436,202<br>33,004<br>2,586,186 | \$ | 176,430<br>15,343<br>2,398,492 |
|  |    | 3,055,392                      |    | 2,590,265                      |
| LONG TERM DEBT   |    | 3,214,292                      |    | 3,256,431                      |
| Due to shareholder   |    | 116,460                        |    | 227,493                        |
|  |    | 6,386,144                      |    | 6,074,189                      |
| SHAREHOLDERS' DEFICIENCY   |    |                                |    |                                |
| Share capital  |    | 100                            |    | 100                            |
| Deficit  |    | (1,337,196)                    |    | (909,771)                      |
|  |    | (1,337,096)                    |    | (909,671)                      |
|  | \$ | 5,049,048                      | \$ | 5,164,518                      |

## Statement of Loss and Deficit

## Year Ended June 30, 2018

| COST OF SALES Complimentary meals Royalty fees Direct wages  GROSS PROFIT (41%; 2017 - 37%)  EXPENSES Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehiclé Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES FUTURE INCOME TAXES NET LOSS FOR THE YEAR DEFICIT - BEGINNING OF YEAR | 2018  | 2017        |
|--|---|-------------|
| COST OF SALES Complimentary meals Royalty fees Direct wages  GROSS PROFIT (41%; 2017 - 37%)  EXPENSES Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES FUTURE INCOME TAXES NET LOSS FOR THE YEAR                             | \$ 1,155,242 \$                                   | 1,092,607   |
| Complimentary meals Royalty fees Direct wages  GROSS PROFIT (41%; 2017 - 37%)  EXPENSES Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | Φ 1 <sub>9</sub> 1333 <sub>9</sub> ω <u>Ψ</u> ω Ψ | 1,002,007   |
| Complimentary meals Royalty fees Direct wages  GROSS PROFIT (41%; 2017 - 37%)  EXPENSES Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  |   | 05.010      |
| Royalty fees Direct wages  GROSS PROFIT (41%; 2017 - 37%)  EXPENSES Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES FUTURE INCOME TAXES NET LOSS FOR THE YEAR   | 96,548  | 87,018      |
| GROSS PROFIT (41%; 2017 - 37%)  EXPENSES  Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  NET LOSS FOR THE YEAR  | 99,565  | 96,641      |
| Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  | 490,148   | 503,947     |
| Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  | 686,261   | 687,606     |
| Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  | 468,981   | 405,001     |
| Amortization of property, plant and equipment Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  |   |             |
| Rental Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  | 174,955   | 185,774     |
| Utilities Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 8,994   | 4,603       |
| Commissions Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 89,917  | 92,116      |
| Interest on long term debt Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 9,199   | 9,748       |
| Vehicle Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 108,686   | 136,219     |
| Professional fees Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 12,237  | 10,351      |
| Telephone and cable Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 16,653  | 2,717       |
| Office Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 37,060  | 37,051      |
| Employee benefits Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 3,809   | 3,287       |
| Union Grievance Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 33,970  | 55,318      |
| Supplies Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | -   | 2,350       |
| Travel Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 49,638  | 64,098      |
| Insurance Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 5,032   | 6,608       |
| Property taxes Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 18,913  | 21,604      |
| Repairs and maintenance Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 206,513   | 230,549     |
| Interest and bank charges Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 40,961  | 49,446      |
| Meals and entertainment Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 44,229  | 21,965      |
| Business taxes, licenses and memberships Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 7,932   | 9,671       |
| Employee benefits - WCB Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 10,247  | 7,059       |
| Advertising and promotion  LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR  | 7,755   | 7,162       |
| LOSS BEFORE INCOME TAXES  FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 9,706   | 13,227      |
| FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | 896,406   | 970,923     |
| FUTURE INCOME TAXES  NET LOSS FOR THE YEAR   | (427,425)   | (565,922)   |
| NET LOSS FOR THE YEAR  |   |             |
|  | (427,425)   | (505,352)   |
| DEFICIT - BEGINNING OF YEAR —  | (909,771)   | (404,419    |
| DEFICIT - END OF YEAR  | \$ (1,337,196)                                    | \$ (909,771 |

Statement of Income and Deficit

Three Months Ended September 30, 2018

|  | 2018           |
|--|----------------|
| ų  |                |
| REVENUE                                      | \$ 369,922     |
| COST OF SALES                                | 27,904         |
| Complimentary meals                          | 2/3704         |
| Room tex                                     | 28,732         |
| Royalty fees                                 |                |
| Direct wages                                 | 152,194        |
| ,  | 208,830        |
| GROSS PROFIT (44%; 2018 - 43%)               | 161,092        |
| EXPENSES                                     |                |
| Salaries and wages                           | -              |
| Americation of property, plant and equipment |                |
| Rental                                       | 700            |
| Utilities                                    | 10,962         |
| Commissions                                  | 4,000          |
| Interest on long term debt                   | <b>*</b>       |
| Vehicle                                      | 482            |
| Professional fees                            | 600            |
| Telephone and cable                          | 8,090          |
| Office                                       | 927            |
| Employee benefits                            | 6,063          |
| Union Grievance                              | 7              |
| Supplies                                     | 12,511         |
| Travel                                       | 2,145          |
| Insurance                                    | •              |
| Property taxes                               | A 100          |
| Repairs and maintenance                      | 3,468          |
| Interest and bank charges                    | 10,037         |
| Meals and entertainment                      | 2,937          |
| Business texes, licenses and memberships     | <b>-</b>       |
| Training                                     | -              |
| Employee benefits - WCB                      | 6,726          |
| Advertising and promotion                    | 2,944          |
|  | 72,112         |
| INCOME (LOSS) BEFORE INCOME TAXES            | 88,980         |
| FUTURE INCOME TAXES                          |                |
| NET INCOME (LOSS) FOR THE YEAR               | 88,990         |
| DEFICIT - BEGINNING OF YEAR                  | (1,337,195)    |
| DEFICIT - END OF YEAR                        | \$ (1.948,215) |

Statement of Financial Position

September 30, 2018

|  | 2018           |
|--|----------------|
| ASSETS   |                |
| CURRENT  |                |
| Cash   | s 169,058      |
| Accounts receivable  | 54,469         |
| Future income taxes  | 118,713        |
| Inventory  | 2,519          |
| Prepaid expenses   | -              |
| Due (to) from related parties  |                |
| •  | 344,759        |
| The second secon |                |
| PROPERTY, PLANT AND EQUIPMENT (Net of accumulated  | 4,723,745      |
| amortization)  | ತಿಗೆ ಭಾಕ್ಷಿ ಕಾ |
| INTANGIBLE ASSETS (Net of accumulated amortization)  | 22,658         |
|  | S 5,091,162    |
| LIABILITIES AND SHAREHOLDERS' DEFICIENCY CURRENT Accounts payable  | · \$ 425.439   |
| Goods and services tax payable   | 6.516          |
| Due to related parties   | 2,586,186      |
| Due to Inform houses .   |                |
|  | 3,018,141      |
| LONG TERM DEBT   | 3,214,292      |
| Due to shareholder   | 106,844        |
|  | 6,339,277      |
| SHAREHOLDERS' DEFICIENCY   |                |
| Share capital  | 100            |
| Deficit  | (1,248,215)    |
|  | (1,248,115)    |
|  | S 5,091,162    |

## RONALD AGAR CONSULTING INC

10426 – 143 Street NW Edmonton, Alberta T5N 2S4

Tel: 780-619-0763

Fax: 587-469-8622

e-mail: ronagar@telus.net

## NOTICE TO READER

On the basis of information provided by management I have compiled the balance sheet of 1119658 Alberta Ltd. at June 30, 2018 and the statement of income and retained earnings for the year then ended.

I have not performed an audit or review engagement in respect to these financial statements and, accordingly, I express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

These statements have been prepared for the use of internal management only and are not intended for distribution to third parties.

Edmonton, Alberta October 23, 2018 ACCOUNTANT

This is Exhibit Deferred to in the Affidavit of Kelly Maan.

Sworn before me this Gay day of December 20 P

TAYLOR HAMMOND
A Commissioner for Oaths
in and for Alberta
My Commission Expires Dec 19, 20.20

## 1119658 ALBERTA LTD. BALANCE SHEET AS AT JUNE 30, 2018

(Unaudited - See Notice To Reader)

## **ASSETS**

|  |               | <u>2018</u>      |            | <u>2017</u> |
|--|---------------|------------------|------------|-------------|
| CURRENT ASSETS                           |               |                  |            |             |
| Cash                                     | \$            | 199,330          | \$         | 13,463      |
| Deposit                                  |               | 200,000          | •          | 200,000     |
| Inventory                                |               | 1,000            |            | 3,000       |
| Investments                              |               | 195,418          |            | 791,600     |
| Prepaid expenses                         |               | 7,000            |            | 19,610      |
| Due from related parties                 | manen.        | 2,939,868        |            | 2,939,868   |
|  | <del></del>   | 3,542,616        |            | 3,967,541   |
| PROPERTY AND EQUIPMENT                   |               | •                |            |             |
| Land                                     |               | 278,949          |            | 278,949     |
| Automotive                               |               | 94,212           |            | 94,212      |
| Building                                 |               | 2,352,947        |            | 2,352,947   |
| Computer equipment                       |               | 7,576            |            | 7,576       |
| Equipment and furniture                  |               | 176,705          |            | 173,825     |
| Signage                                  |               | 25,971           |            | 22,921      |
| Paving and parking                       |               | 47,322           | _          | 47,322      |
|  |               | 2,983,682        |            | 2,977,752   |
| Less: accumulated depreciation           |               | 1,315,622        |            | 1,244,390   |
|  | _             | 1,668,060        | _          | 1,733,362   |
|  | \$ <u></u>    | <u>5,210,676</u> | \$ <u></u> | 5,700,903   |
| LIABILITIES AND SHAREHOLI                | ER'S EQ       | U <b>ITY</b>     |            |             |
| CURRENT LIABILITIES                      |               |                  |            |             |
| Accounts payable and accrued liabilities | \$            | 82,440           | \$         | 39,302      |
| Alberta hotel tax payable                | Ψ             | 1,824            | Ψ          | 39,302      |
| Corporate taxes payable (refundable)     |               | (53,606)         |            | (23,059)    |
| GST payable (refundable)                 |               | 636              |            | 1,638       |
|  |               | 31,294           | ****       | 17,881      |
| LONG TERM DEBT                           |               |                  |            |             |
| Due to shareholder                       |               | 713,650          |            | 989,151     |
| BDC (ATB) loan payable                   |               | 2,570,548        |            | 2,659,877   |
| Auto loan payable                        |               | 6,208            |            | 14,205      |
| Improvement loan payable                 | papagana      | 49,208           | ,          | 62,126      |
|  | <del></del> - | 3,339,614        |            | 3,725,359   |
| SHAREHOLDER'S EQUITY                     |               |                  |            |             |
| Share capital                            |               | 100              |            | 100         |
| Retained earnings                        |               | 1,839,668        | _          | 1,957,563   |
|  | _             | 1,839,768        |            | 1,957,663   |
|  |               |                  |            |             |

<u>5,210,676</u>

5,700,903

# 1119658 ALBERTA LTD. STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEAR ENDED JUNE 30, 2018

|  | <u>2018</u> |                 | <u> 2017</u> |                |
|--|-------------|-----------------|--------------|----------------|
| INCOME                                     |             |                 |              |                |
| Motel income                               | \$          | 356,786         | \$           | 218,814        |
| Interest income                            |             |                 |              | 2,502          |
|  |             | 356 <u>,786</u> | _            | <u>221,316</u> |
| OPERATING EXPENSES                         |             |                 |              |                |
| Accounting and legal                       |             | 10,445          |              | 2,528          |
| Advertsing and promotion                   |             | 5,027           |              | 2,317          |
| Automotive and travel                      |             | 4,169           |              | 5,844          |
| Bank charges and interest                  |             | 8,155           |              | 6,052          |
| Depreciation                               |             | 71,232          |              | 77,429         |
| Insurance                                  |             | 19,717          |              | 23,264         |
| Licenses and dues                          |             | 6,694           |              | 4,870          |
| Management contract fees                   |             | 28,600          |              | 14,550         |
| Loss on sale of property                   |             | 32,629          |              | -              |
| Interest on long term debtt                |             | 136,305         |              | 137,631        |
| Office expenses                            |             | 2,347           |              | 225            |
| Property taxes                             |             | 33,631          |              | 37,037         |
| Repairs and maintenance                    |             | 10,408          |              | 15,506         |
| Supplies                                   |             | 18,280          |              | 19,361         |
| Meals and entertainment                    |             | 573             |              | 340            |
| Travel                                     |             | 8,555           |              | 4,288          |
| Utilities                                  |             | 78,134          |              | 61,372         |
| Wages and benefits                         |             | 29,788          |              | 51,291         |
| Workers compensation                       | ada-riving  | 540             | ***          | <u>119</u>     |
|  |             | 505,229         | _            | 464,024        |
| NET (LOSS) - before corporation taxes      |             | (148,443)       |              | (242,708)      |
| Provision for corporation taxes (recovery) | topolit 4   | (30,547)        |              | (26,713)       |
| NET (LOSS) FOR THE YEAR                    |             | (117,896)       |              | (215,995)      |
| RETAINED EARNINGS - at beginning           |             | 1,957,564       | _            | 2,173,558      |
| RETAINED EARNINGS - at end of year         | \$          | 1,839,668       | \$           | 1,957,563      |

1555 Manufile Place 10180 - 101st Street Edmonton, Alberta T5J 3S4 www.colliers.com M24 +1 780 425 0360 FAC: +1 780 424 7830



Our File No. EDM-13-122

June 3, 2013

Choi Enferprises Co. Ltd. 2 Kelsey Bay Yorkton, Saskatchewan S3N 3Z4

Attention:

Jina Yoon

Dear Ms. Youn:

RE:

BEST WESTERN YORKTON INN

2 KELSEY BAY, YORKTON, SASKATCHEWAN

In accordance with your request, we have completed a Short Narrative Appraisal of the Best Western Yorkton Inn in order to estimate its current market value. Since this report does not contain any Extraordinary Assumptions, it is considered to be an "as is" appraisal of the property. However, the lack of a new property inspection required the invocation of an Extraordinary Limiting Condition herein.

The property rights appraised herein represent the Fee Simple Estate as an Operating Asset. The appraisal excludes any existing or proposed property financing instruments. Based on our analysis, the current market value of the subject property as at May 27, 2013 is estimated to be:

## Eleven Million Sixty Thousand Dollars \$11,060,000

This value is based on an exposure time of nine months and is in conjunction with the Assumptions and Limiting Conditions stated herein. Your attention is directed to the following report, which contains the data, analysis, and supporting conclusions upon which this estimate was based.

Yours very truly,

COLLIERS INTERNATIONAL REALTY ADVISORS INC.

Valuation & Advisory Services Division

Perry Gereluk, B. Comm., AACI, MRICS, LEED AP

Vice President

This is Exhibit \* £ \* referred to in the Affidavit of

Kelly Maan Sworn before me this 4

4

December

minissioner for Oaths in and for the Province of Alberts

TAYLOR HAMMOND

A Commissioner for Oaths in and for Alberta

My Commission Expires Dec 19, 20



## CERTIFICATION

Re: Best Western Yorkton Inn 2 Kelsey Bay, Yorkton, Saskatchewan

I certify that to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions. They are my personal, unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and I have no
  personal interest or bias with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report.
- My compensation is not contingent upon the reporting of a predetermined value or direction in value that
  favours the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the
  occurrence of a subsequent event.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity
  with the Canadian Uniform Standards of Professional Appraisal Practice and with the requirements of the
  Code of Professional Ethics and Standards of Professional Practice of the Appraisal Institute of Canada.
- I last made a personal inspection of the subject property on September 11, 2009. No new inspection was completed for this report, requiring the invocation of an Extraordinary Limiting Condition here.
- I have the knowledge and experience to complete the assignment competently.
- The Appraisal Institute of Canada has a Mandatory Recertification Program for designated members. As of the date of this report, I have fulfilled the requirements of the program.
- The Real Estate Council of Alberta (RECA) has a Mandatory Certification Program for designated members.
   As of the date of this appraisal, I am licensed in Alberta.

#### Final Estimate of Value

Based upon the data, analyses, and conclusions contained herein, the current market value of the appraised interest in the subject property as at May 27, 2013 is estimated at \$11,060,000 subject to the Assumptions and Limiting Conditions detailed within this report.

Perry Gereluk, B., Comm., AACI, MRICS, LEED AP

Vice President

CIRA FILE NO. EDM-13-122

Date: June 3, 2013