

## ACQUISITION OPPORTUNITY

# Water Treatment Equipment Sales and Service Business

### The Opportunity

BDO Transaction Advisory Services Inc. (“BDO”) is inviting offers for the purchase of Nimbus Water Systems Inc. (“Nimbus” or the “Company”) and the real property located at 112 Oakdale Road, North York, Ontario (the “Property”).

Upon execution of the attached confidentiality agreement, BDO will provide a Confidential Information Memorandum describing the Company, the Property and opportunity, as well as provide access to an online data room.

Details of the submission requirements and form of offer are contained in the online data room, which parties may access after signing the confidentiality agreement.

### Key Investment Highlights

- In business for over 25 years, the Company rents, sells, and services water filtration equipment for the water bottle refill market, primarily serving large grocers. As well, the Company rents water coolers and sells water treatment systems and supplies to residential, office, and commercial clients. The Company is headquartered in North York, Ontario.
- Nimbus generates over \$10 million in annual revenues and is comprised of two segments: (1) water filtration and dispensing equipment, which has a national footprint, and (2) water treatment equipment sales & servicing, which serves national commercial clients as well as residential clients in the Greater Toronto Area and Southwestern Ontario, Canada’s largest water treatment equipment market.
- The Company has contracts with large national grocers as well as other large commercial customers to provide water dispensing equipment, water coolers, support, and servicing.
- Nimbus has a Canada-wide network of trained service technicians that support the servicing of customers, a key attribute of the Company. Additionally, the Company has nine storage facilities across the country to support its field technicians.
- The Company sells and services water treatment equipment including reverse osmosis systems, water softeners, and other water filtration products and consumable supplies.
- Nimbus maintains relationships with a number of leading suppliers in the industry.
- The Company operates from a corporate owned facility, located near Highway 400 and Sheppard Avenue West, which serves as the Company’s head office. The Property is approximately 35,000 square feet.

### Site Statistics

112 Oakdale Road, Toronto

- PIN number: 10293-0072
- 1.61 acres
- 35,000 square feet
- West side of Oakdale Road, North of Sheppard Avenue West, South of Finch Avenue and backs onto Hwy 400



### For further information:

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